

Your entire 2024
R&D Credits in
less than 3 hours



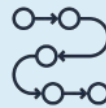
Agenda 15 Min Discussion



**Let's start
a conversation**



What is the R&D Tax Credit?



The Standard Process



The Tech Enabled Process



Next steps & Questions

How big of an expert are you with R&D
Tax credits?

What is the R&D Tax Credit?



Have been a tax incentive since 1981 and is now permanent



Intent of credit is to reward companies for keeping their technical labor and IP in the US



Approximately 8%-10% Federal benefit based on expenses and several states have additional R&D Credit

The Standard Process



start

~9 to 12 months

finish



**Data
Request**



**Employee
Interviews**



**Review
Data**



**Calculate
Credits**



**Review
Credits**



**Assemble
Report**

What would you change about your R&D Credit process?

 **Overpriced**



 **Interview time**



 **Data Gathering**



 **Nothing**



 **Missed Credits**



 **R&D team turnover**



As you are finding efficiencies at your company, why should your R&D Credit be any different?

“

There's a way to do it better — Find it!

-Thomas Edison

The Tech Enabled Process



start

~3 weeks

finish



Data Gathering

Our homegrown AI is a natural language processing model that will read, analyze, score documentation in nearly any format



A.I. Predictions

We have tested our predictions and our model is 96.7% as accurate as a R&D tax professional

~ 2 days



Validation of predictions

SMEs validate the predictions

~ 3-6 minutes



Full Report

We have had relationship with OpenAI since Feb 2021 and involved in the early testing of phases of GPT-3. We were given special access to fine tune versions of models exclusively for R&D Credits

~ 5 Days

Who is SPRX



Led by our Founder and CEO, Dominic Vitucci is dual degreed in accounting and computer science with a specialty in machine learning



Worked at GT, Head of Tax Tech Team and strategic federal tax services team



Started building homegrown software in 2020 and worked with our first client in 2021



Team comprised of industry experts with over 40 years of experience



Claimed over **100M** in credits for our customers since 2021



Experts in tax, accounting and machine learning

Industry Partnerships with:

- **PSA Security**
- **Control System Integrators Association**
- **Technology and Manufacturing Association**
- **Western Growers Association**
- **Association of Equipment Manufacturers**



Why things are about to get more time consuming:



The new Form 6765 has been revised to include the following at time of filing:



- Reporting requirement of up to 80% of QREs by business components.
- Max number of business components allowed on Form 6765 are 50.
- Requirements in explaining the business component (ie new vs improved)
- Is optional for TY '24 to allow a grace period before becoming mandatory for TY '25.
- If examined, need to have every project documented by business component

Optional for:

- Those with QREs under **\$1.5M** and gross receipts under **\$50M**
- Qualified Small Businesses

Help Me Understand Your Situation



How do you compute your R&D credit?

What would you change?



When will you make the upcoming 6765 changes a priority?

Final Deliverables Include:



Full Study
Documentation



Updated 6765 Forms
and all state R&D
Credits



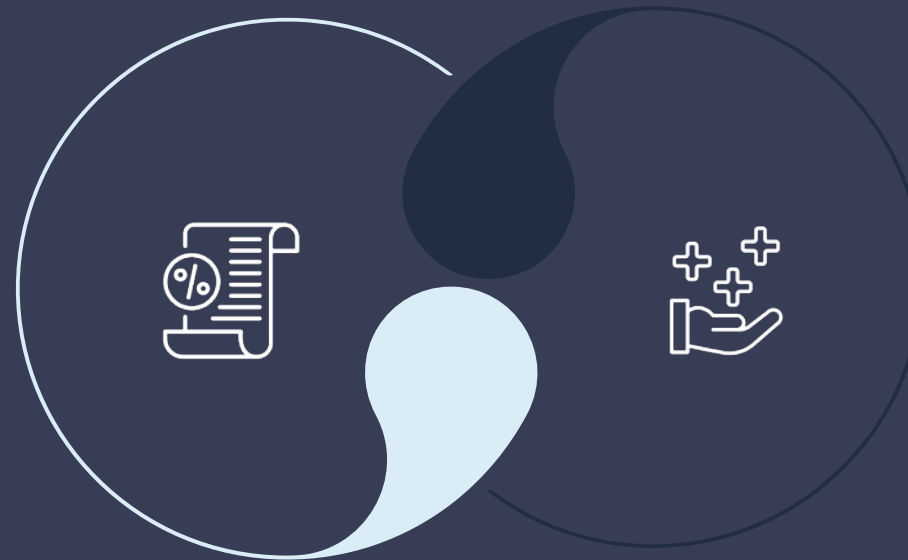
Sec 174 Analysis at no
additional cost

What's Next?



The next step is to schedule a follow up call. That call usually comes in two different flavors.

A kickoff call to get you started with our team and software to get your R&D tax credit done



A follow up call to talk you through an analysis of your specific benefits

- Will need to gather some docs
 - Payroll
 - Projects List
 - Any research related contracts

Come say hello!



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