# **SOCMA Show**

**Adapting Supply Chains for a Changing World** 







### **State of the Industry**

#### Wednesday, February 19 | 8:00am -8:20am





## **Meet Our Speaker**



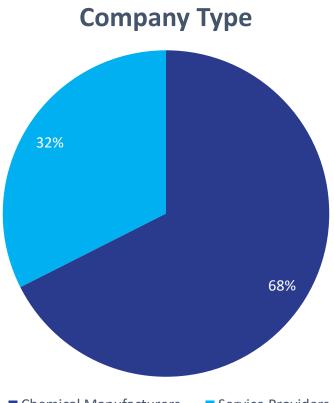
Jennifer Abril President & CEO SOCMA







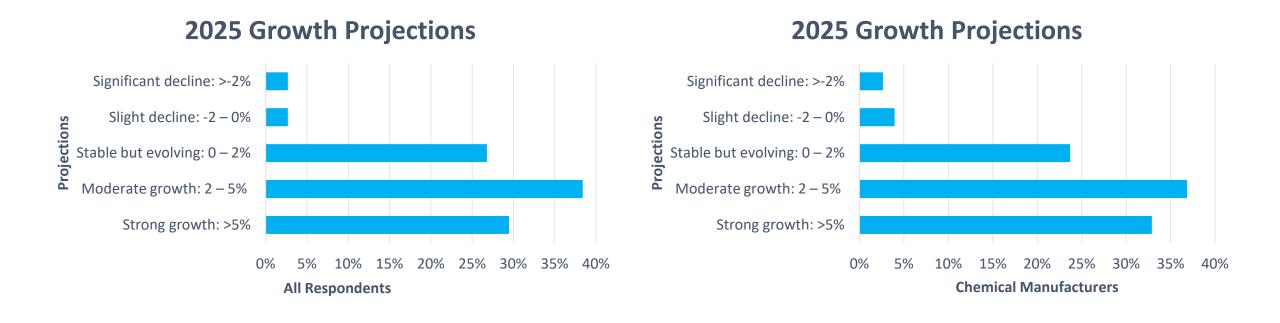
#### Which best describes your company's role in the chemical industry?



Chemical Manufacturers Service Providers



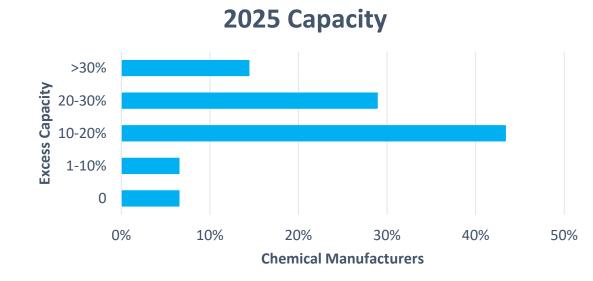
# Based on your current projections, what is your company's growth outlook for 2025?



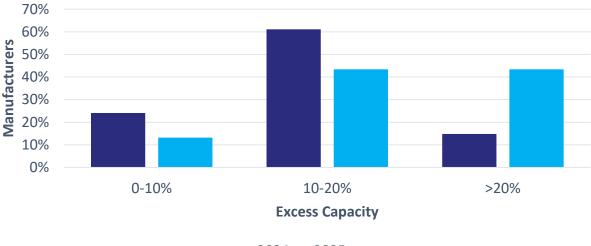




How would you assess the current availability of specialty chemical manufacturing capacity at your facility/facilities?



Capacity: 2024 vs. 2025

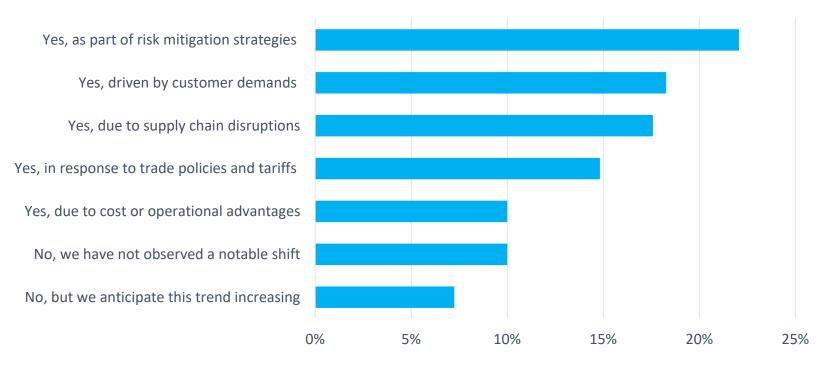


2024 2025



Have you noticed an increase in inquiries or orders driven by the need for local or regional supply over the past 18 months?

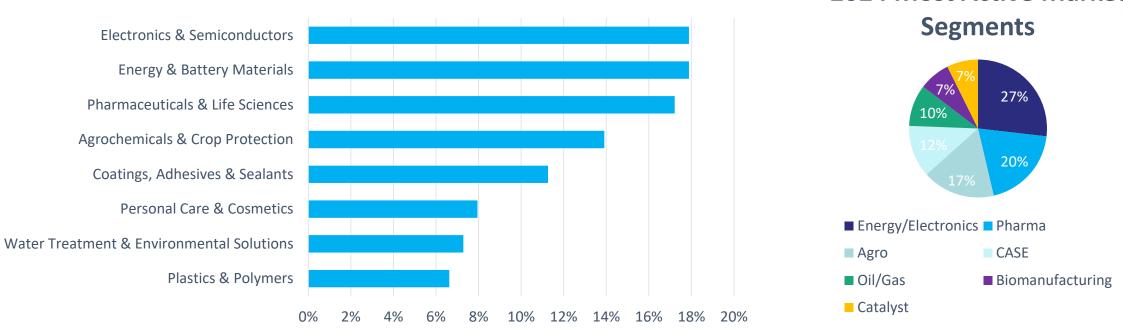
#### **Supply Chain Localization Trends**





Over the next 3–5 years, which sectors do you believe demonstrate the greatest growth potential for specialty chemicals?

#### Sectors Poised for Growth (3-5 Year Outlook)

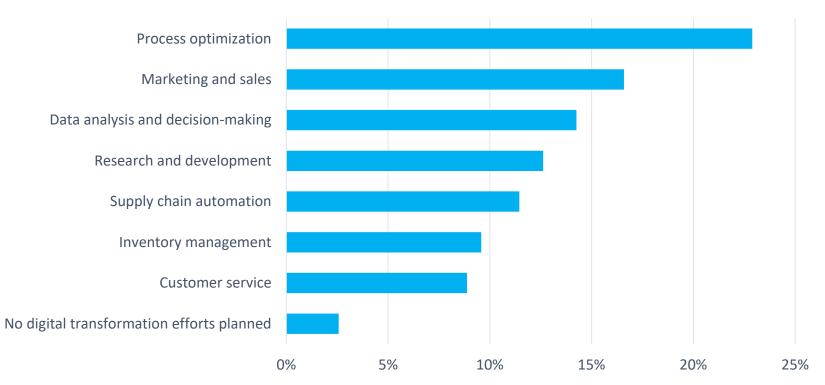




2024 Most Active Market

Over the next 3-5 years, which areas of automation, technology enhancements, or process modernization is your company prioritizing to improve competitiveness and performance?

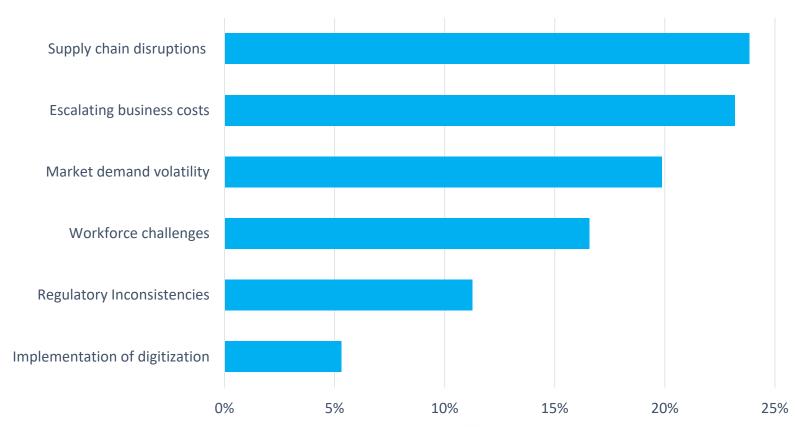
#### **Unlocking Growth Opportunities (3-5 Year Outlook)**





# What do you anticipate will be the greatest operational risk impacting your business in 2025?

#### **Operational Risk**





As the business environment evolves—driven by global and economic shifts and changing customer demands—what key actions is your company planning to take in 2025 to drive growth?

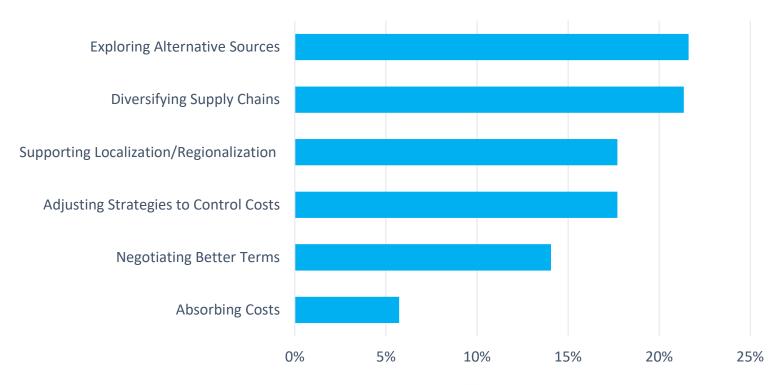
#### **2025 Key Growth Strategies**



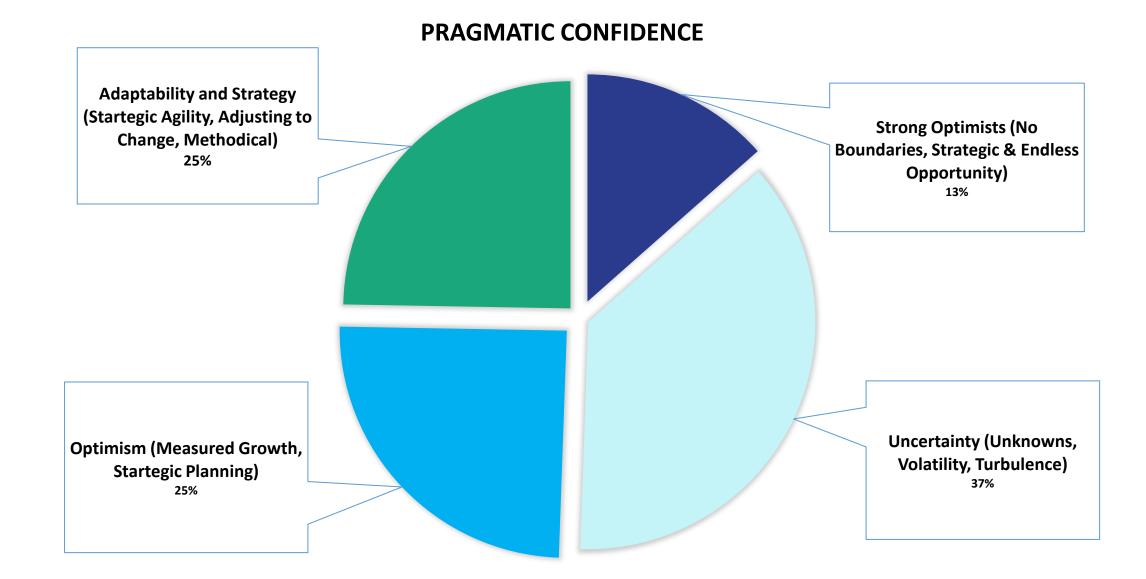


Given the new U.S. administration's use of tariffs as a policy negotiation tool, how is your company strategizing to mitigate cost volatility and operational risks amid potential trade fluctuations in 2025?

#### Strategies for Mitigating Cost Volatility & Trade Risks in 2025











### What's Next

- Exhibitor Showcases 8:40am-10:30am
- Exhibit Hall Open 10:30am-5:30pm
- Driving Innovation Through AI and Next Generation Products
  2:00pm-2:30pm





